



## **New Business Development - Experienced Trade Show Exhibit Salesperson \$75K to \$150K**

We know you are unique, so if you are looking for an opportunity to have a huge impact on a growing company then this is the position for you. We are looking for a star performer in sales who has the unique ability to both lead and work well on a team.

Your experience in the trade show or event industry is a key component to your success as an experienced sales person. You know how to get in the door and create relationships that lead to sales. Your ability to understand the value of a corporate brand, and the business leaders and marketing professionals you are selling to, sets you apart from all others.

This salary + commission position provides you with a unique opportunity to earn rewards for your exceptional selling skills. Having 3 to 5 years of trade show exhibit sales, or similar agency type account work and you understand that earning each sale with a client is all about service and flexibility.

You will spend a significant percentage of your time working on the phone, cold calling, networking and meeting prospects. Your position will require travel to trade shows, and you will be evaluated by your ability to develop and close new business for our company.

We have an excellent reputation, and we're looking to grow in 2010.

### **OUR COMPANY PROFILE**

Hill & Partners, Inc. designs, produces and manages 3D branded environment programs for businesses participating in trade shows, events and other display-oriented venues.

Located just south of Boston in Quincy, Massachusetts, H&P has been in business since 1995, and is an Equal Opportunity Employer, offering competitive salaries along with a comprehensive benefit package.

For more information check out our website at ([www.hillpartners.com](http://www.hillpartners.com))

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